### RIYA NOUFAL Digital Marketing Strategist





riyanoufal505@gmail.com







#### **EDUCATION**

#### **Digital Marketing**

Opentutor Academy **DEC 2024** 

#### **Bachelor of Commerce**

Kannur University 2019 - 2022

#### TECHNICAL SKILLS

- Web Developer
- · Social Media Management
- Search Engine Optimisation
- Content Creation
- SEO Analyst
- Email Marketing
- Google Ads

#### **SOFT SKILLS**

- Communication
- Leadership Quality
- Time Management
- Creativity

#### **LANGUAGES**

- English
- Malayalam

#### PROFESSIONAL SUMMARY

Motivated digital marketing strategist with a strong foundation in Web development, social media management, SEO, and email marketing. Eager to start a career in digital marketing, I am passionate about staying up-to-date with the latest trends and technologies. I am skilled in using data analytics to optimize campaigns and deliver impactful results. My goal is to help businesses grow and succeed online.

#### WORK EXPERIENCE

#### **Digital Marketing Intern**

At Opentutor Digital Academy, Kannur

August 2024 to December 2024

- Conducted research on industry trends to improve digital marketing strategies.
- · Created engaging Social Media content and monitored performance metrics to increase follower engagement.
- Collaborated with a team to plan and execute Google Ads campaigns for the academy, including keyword research, ad creation, and performance tracking
- Created a content strategy for a brand to enhance its online presence and collaborated on solutions to address client concerns.

#### **CERTIFICATIONS**

- 3 Months of Digital Marketing Training Certificate
- Fundamental Digital Marketing
- Google Analytics
- Semrush Academy SEO Fundamentals
- Hubspot Content Marketing
- · Hubspot Social Media
- · Google Ads Search
- · Google Ads Video

### PROJECT EXPERIENCES

#### OF DIGITAL MARKETING

# SOCIAL MEDIA MARKETING (SMM)

- Developed social media strategies for the brands "iBay" and "HadiyaKart".
- Created content calendars for the brands "iBay" and "HadiyaKart".
- Ad run for Opentutor Digital Academy.
- Managed social media accounts for various brands.

#### E COMMERCE WEBSITE

 Developed an e-commerce website model https://store.riyanoufal.in/

### SEARCH ENGINE OPTIMISATION (SEO)

- Conducted a site audit for AMSTER Movers.
- Executed keyword research for AMSTER Movers (UAE) and Asset Management (Dubai) to optimize search rankings.
- Sitemap Submission
- · On page activities
- · Off-page activities
- Blog Post for Opsule

# SEARCH ENGINE MARKETING (SEM)

- Managed Google Ads campaigns for Opentutor Digital Academy
- Keyword research for Opentutor Academy and Muffin Shakes (UAE).

#### WEB DESIGNING PROJECTS

- Oxted (demo) <a href="https://riyanoufal.in/oxted/">https://riyanoufal.in/oxted/</a>
- Mumbai (demo) <a href="https://riyanoufal.in/mumbai/">https://riyanoufal.in/mumbai/</a>
- Apple (demo) <a href="https://riyanoufal.in/iphone/">https://riyanoufal.in/iphone/</a>
- Homezen (demo) https://riyanoufal.in/homezon/
- HIKE.IN <a href="https://riyanoufal.in/new-page-2/">https://riyanoufal.in/new-page-2/</a>
- Dream Home Reality <a href="https://rivanoufal.in/houses-for-sale/">https://rivanoufal.in/houses-for-sale/</a>
- TravelCo <a href="https://rivanoufal.in/travelco/">https://rivanoufal.in/travelco/</a>
- TORONTO (demo) <a href="https://riyanoufal.in/toronto/">https://riyanoufal.in/toronto/</a>
- DIGITALX <a href="https://riyanoufal.in/digitalx/">https://riyanoufal.in/digitalx/</a>
- EXPONENT <a href="https://riyanoufal.in/exponent/">https://riyanoufal.in/exponent/</a>